

End to End Implementation & AMS Service for

SAP

An Orane success story on implementation &
AMS of SAP for

Jakson Limited (Cummins India Ltd)



Jakson Power Solutions

Jakson Power Solutions is a diversified group with multiple business interests. Founded in 1947, with a modest beginning, the group has attained a rich engineering heritage of over 65 years. Jakson employs over 1800 professionals and has progressively grown to be an USD 300 million enterprise today

Jakson occupies a leading market position with its business activities in Power Generation entails manufacturing of Cummins- Jakson Silent DG & Gas Generating Sets and state-of-the-art acoustic enclosures for various applications with option of renting power. Jakson has also come up with one of its kind Global Training Center cum Service facility in association with Cummins. Apart from power generation Jakson also has interest in Solar & power distribution and other areas



Quick Facts

Location: Noida, NCR (India)

Industry: Electrical, Electronics

Product & Services: Silent DG & Gas
Generating Sets & other products

Website: <http://www.jakson.com/>

SAP Software: SAP ECC 6.0 with modules

- Sales & Distribution
- Material Management
- Quality Management
- Financial Accounting & Controlling
- Production Planning

Orane Services: End to end implementation & support of SAP ERP

Client Situation: Key Challenges

The increasing demand for power solution and fuel efficient systems has increased the pressure on power solutions companies to constantly innovate and develop better technologies. This calls for improved enterprise.

The main challenges are:

- ❖ To Integrate people, processes & information across manufacturing facilities at Daman, Kalsar and Jammu and headquarters at Noida
- ❖ To Adopt best practices for power solution company with Optimize the performance of aging assets
- ❖ To increase inventory control over and expedite financial closing cycle
- ❖ Tighten inventory control, streamline material conciliation and lower production costs
- ❖ Improve the accuracy and timeliness of financial accounting & internal controlling

Our Solutions

Orane brought in robust implementation processes, tools, templates and best practices for smooth execution of project. Our team helped Jakson in stabilizing its existing systems, reorienting its business processes and creating a strong base for implementation and post go live support.

We used Accelerated SAP (ASAP) concepts along with SAP best practices to ensure that quality standards were met. We developed a strong operational governance structure in alignment with Jakson's requirements to ensure maximum issue resolution at operational levels in quick time.

The scope of implementation & post go live support included:

- ❖ Implementation of SAP Sales & Distribution(SD), Material Management(MM), Production Planning(PP), Financial Accounting & Controlling(FICO) and Quality Management(QM)
- ❖ Timely resolution of critical issues arising in production to avoid unnecessary stoppage of business and loss.
- ❖ Issue investigation
- ❖ Production break-fix
- ❖ Minor application enhancements
- ❖ Health check-ups
- ❖ Performance monitoring



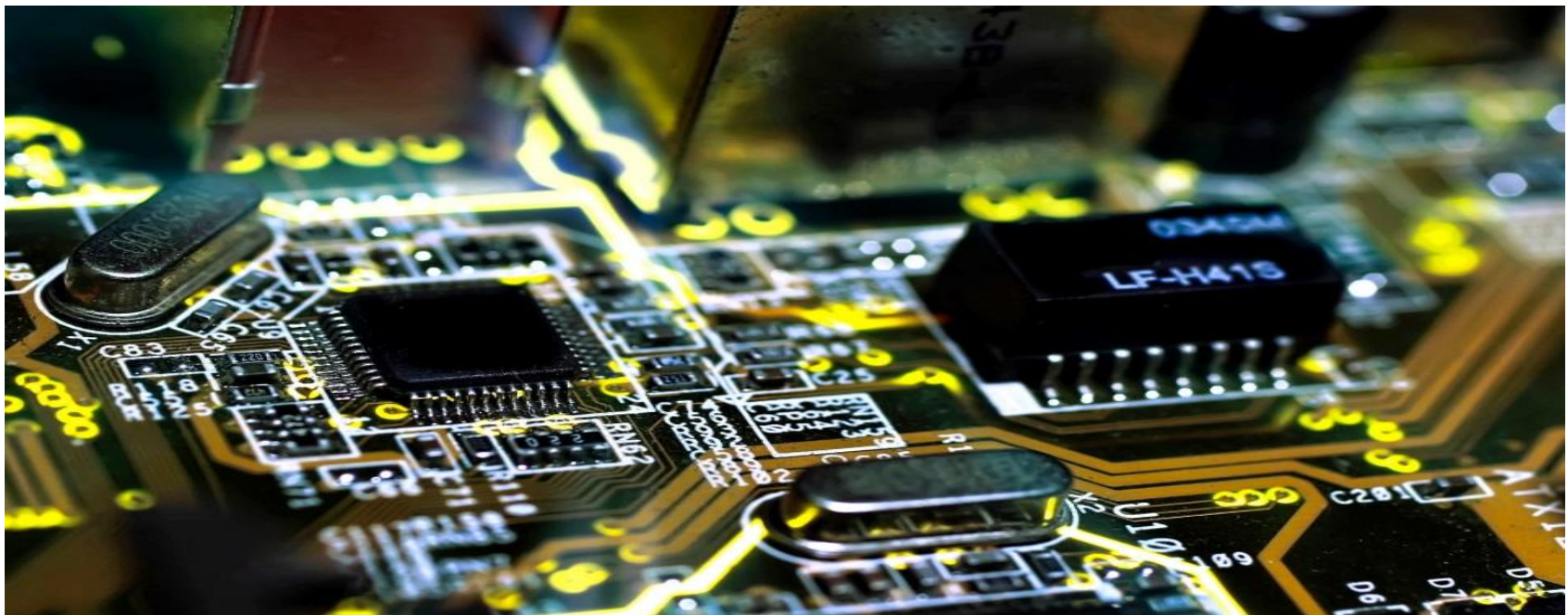
Business Benefits Achieved

Jakson needed a reliable infrastructure to support its move to a SAP ERP system, which provide a highly available and robust solution. The new centralized solution has helped to drive business transformation, and has improved operational efficiency, reduced costs, and provided access to real-time information

Jakson is set to experience pricing predictability, flexibility and scalability; improved access to high demand, current SAP skill sets as and when needed, reduction in risks through improved disaster recovery capabilities and reduction in "fixed" costs.

The key benefits are:

- ❖ Address standardization requirements successfully.
- ❖ Manage master data records and business processes efficiently.
- ❖ Ensure enterprise-wide reporting, while retaining the existing information structures
- ❖ Enhance the overall implementation quality
- ❖ Separate configuration of promotional sales activity helped the client to increase their sales to and to adopt new sale methodology.
- ❖ Flexible onshore/offshore staff deployments to address support their transition to implementation and support services environment



The best **simplifications** of complexities of a business are done by **SAP**, and the best simplification of managed services is done by **ORANE**

About Orane

We understand the challenges of business well and therefore our solution are aimed at bringing out best from SAP in most cost effective manner, based on best practices prevailing in industry and our expertise, which we have gained from serving fortune 500 companies domestically and globally, giving our clients access to best in practices by joining hands with us.

For more information visit

www.oraneconsulting.com